

# **JSW Energy Limited**

January 08, 2020

#### **Ratings**

Facilities	Amount (Rs. crore)	Rating1	Rating Action
Non-Convertible Debentures Issues	1,000.00	CARE AA-; Credit watch with Negative Implications [Double A Minus; Credit watch with Negative Implications]	Reaffirmed
Non-Convertible Debentures Issues	200 (reduced from 400.00)	CARE AA-; Credit watch with Negative Implications [Double A Minus; Credit watch with Negative Implications]	Reaffirmed
Non-Convertible Debentures Issues	300.00	CARE AA-; Credit watch with Negative Implications [Double A Minus; Credit watch with Negative Implications]	Assigned
Total	1,500.00 (Rs. One thousand five hundred crore only)		

CARE has placed the ratings of Non-Convertible Debentures (NCDs) issue of JSW Energy Limited (JEL) on 'Credit watch with negative implications' on account of recent announcement of proposed acquisition of thermal power assets of GMR Kamalanga Energy Limited (GKEL, rated CARE D) which owns and operates a 1,050 MW thermal power plant in Odisha and approval of JEL's resolution plan submitted for Ind-Barath Energy (Utkal) Limited (IEUL, rated CARE D; Issuer Not Cooperating) by the Committee of Creditors. The closure of the transaction shall be subject to the receipt of necessary regulatory approvals and clearances from respective competent authorities.

CARE in light of the above events is engaging with management to understand its implications on overall financial risk profile of the company and its group/associate companies. As per the initial discussion with the management, CARE understands that these acquisitions might be largely debt funded. As a result of this, overall gearing ratio of the company at consolidated level might increase significantly from 0.78 times as on March 31, 2019.

CARE continues to take consolidated approach while arriving credit profile of JEL. Further, the credit risk profile of group/associate companies of JEL might be impacted in case of upstreaming of free cashflows or availing of additional debt at group/associate companies level.

CARE would be monitoring closely and evaluate the impact of the above developments on the credit quality of JEL and its group/associate companies and would take a view on the rating when the exact implications of the above are clear.

# **Detailed Rationale & Key Rating Drivers**

The ratings of bank facilities & instruments of JSW Energy Limited (JEL) continues to derive strength from well established and highly experienced promoter group having rich experience power industry, long-term firm offtake arrangement of major operational capacity providing favourable medium to long-term revenue visibility, favourable debt coverage indicators and financial risk profile.

However, the rating strengths continue to be partially offset by volatility associated with fuel cost & foreign exchange rate and counter party risk.

## **Rating Sensitivities**

Positive rating sentivities

• Improvement in the financial risk profile of the credit enhancement provider (i.e. JEL) with overall gearing ratio at 0.50x on sustained manner.

# Negative rating sentivities

• Any major capital expenditure/large debt funded acquisition resulting in moderation in the financial risk profile of the credit enhancement provider (i.e. JEL) with Total Debt to PBILDT at 4.00x on sustained manner.

# Detailed description of the key rating drivers

## **Key Rating Strengths**

#### Well established and highly experienced promoter group having rich experience power industry

Incorporated in 1994, JEL is the holding company for JSW group's power business. As of March 31, 2019 JSW group's consolidated operational capacity stood at 4.45 GW. In addition, JEL has set up (through a subsidiary) 165 km transmission line for transmission of power generated at Ratnagiri region and is engaged in power trading through its subsidiary.

<sup>&</sup>lt;sup>1</sup>Complete definition of the ratings assigned are available at <u>www.careratings.com</u> and other CARE publications

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JEL has qualified, professional and experienced management team with significant experience in the power sector. The company also provides operation & maintenance services for power plants of the group companies and project management services for the power plants being set up by the group. JEL has successfully set up and is operating 860 MW thermal power plant at Vijaynagar, Karnataka, and a 1,200MW imported coal based plant at Ratnagiri, Maharashtra. The company, through a subsidiary owns and operates a 1,080 MW lignite based power plant in Barmer, Rajasthan. JEL has presence in renewable segment through operations of hydro project in Himachal Pradesh of capacity of 1,300 MW and 10 MW solar capacities across various locations.

In addition, the intra-state power transmission project, a 74:26 joint venture with MSETCL (through a subsidiary, Jaigad Power Transco Ltd. The project consists of 400 kV double circuit Jaigad – New Koyna (55 km) and Jaigad – Karad (110 km) lines for transmission of power generated at Ratnagiri plant (Maharashtra).

The company is also into mining business through its associate Barmer Lignite Mining Co. Ltd, (a 49:51 joint venture between JSW Energy (Barmer) Limited (JEBL) and Rajasthan State Mines and Minerals Ltd (RSMML)), commenced lignite mining from Kapurdi and Jalipa blocks in Rajasthan. BLMCL is a captive mine company for providing fuel to JEBL power plant at Barmer.

# Long-term firm offtake arrangement of major operational capacity providing favourable medium to long-term revenue visibility

JEL has historically operated its power plants and sold power through a combination of long/medium-term PPAs as well as on merchant basis. As on June, 2019, JEL had long term PPAs for about 81% capacity while the balance is being sold on short term/merchant basis.

The presence of a combination of long-term and short-term off-take arrangements provides JEL with some revenue visibility as well as opportunity to benefit from merchant tariffs, as and when they are attractive.

During FY19 the company witnessed improvement in LT PPA mix to 80.4% (3,578.50 MW) as compared to 75.0% (3,328 MW) in FY18. The addition of 250 MW was PPAs being tied up with companies of JSW Group for Ratnagiri and Vijayanagar plant. The O&M expenses of the company reduced to Rs. 18.70 lakh/MW in FY19 from Rs. 19.30 lakh/MW in FY18 due to adoption of re-engineering processes, optimization of work contracts and implementing best industry practices for equipment maintenance across plant locations resulting in lower store & spare consumptions.

Plant Load Factor (PLF) of Vijayanagar plant dipped in FY19 vis-à-vis FY18 due to lower short term power sales. Short term sales units dipped from 5,019 MUs in FY18 to 3,141 MUs in FY19 primarily on account of increase in long term PPA proportion to 100% at Karcham Wangtoo plant. However, the Ratnagiri plant exhibited improvement in PLF in FY19 vis-à-vis due to higher off-take from LT and ST customers.

Going forward ability of the company to maintain envisaged operational parameters amidst tepid domestic power sector remains key rating sensitivity.

#### Favourable debt coverage indicators and financial risk profile

Overall gearing ratio improved from 1.23 times as on March 31, 2018 to 0.78 times as n March 31, 2019 on account of reduction of debt. Total Debt to GCA of the company improved from 10.97 times in FY18 to 4.91 times in FY19 on account of higher gross cash accruals. During FY19 the company benefitted from increase in merchant tariffs in few months. Interest coverage ratio of the company improved to 2.73 times in FY19 as compared to 2.14 times in FY18 on account of lower interest & finance charges.

JEL expects to revive its Kutehr hydro project of capacity of 240 MW. The company has incurred around Rs. 280 crore as on date on the project. The company is in talks with Discoms for power off-take from project; post finalisation of it the project work will restart.

Going forward any major capital expenditure/large debt funded capital acquisition impacting overall financial risk profile of the company remains key rating sentivity.

# **Key Rating Weaknesses**

# Volatility associated with fuel cost and foreign exchange rate

JEL's power plant operations depend on imported coal (mainly from Indonesia and South Africa) for its Vijayanagar & Ratnagiri plants. Since most of the fuel procurement is linked to spot prices the profitability of the company is exposed to the volatility in international coal prices to the extent of open capacity. JEL varies the mix of Indonesian and South African coal to optimize the fuel cost.

Volatility in foreign currency affects the profitability of the company to the extent of open capacity. In order to reduce the impact of rising imported coal prices, the company has secured approval from Ministry of Environment and Forests to blend domestic coal with imported coal upto 50% at Vijayanagar & Ratnagiri.

#### Counter party risk

JEL through its subsidiaries/associates has power off-take arrangement on long-term and short-term basis with Discoms in Rajasthan, Maharastra, Himachal Pradesh, Punjab, Haryana, Uttar Pradesh and JSW group companies. As a result the

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company's revenue visibility is exposed to the vagaries of financial risk profile of these entities. The receivables value at consolidated level increased from Rs. 1,151.22 crore as on March 31, 2018 to Rs. 1,427.75 crore as on March 31, 2019 on account of delay in receipts from Rajasthan Discoms. The receivables from these Discoms are generally received within stipulated time period. However, in case of any delay the company receives delayed payment charges.

# **Liquidity: Superior**

JEL at consolidated level has free cash and cash equivalent of Rs. 504.55 crore coupled with unutilized fund based working capital limits of Rs. 1,311 crore as on June 30, 2019 provides a liquidity support to a large extent. With gearing of 0.78 times as on March 31, 2019, JEL has sufficient gearing headroom to raise additional debt for its capex. Average collection days of the company improved from 76 days as on March 31, 2018 to 51 days as on March 31, 2019. Further, the operating cycle of the company continues to be negative as on March 31, 2019.

Analytical approach: Consolidated

**Applicable Criteria** 

CARE's criteria on assigning Outlook to Credit Ratings

**CARE's policy on Default Recognition** 

**Factoring Linkages in Ratings** 

**CARE's methodology for Short-term Instruments** 

<u>Financial ratios – Non-Financial Sector</u>

CARE's methodology for Power sector

#### **About the Company**

Incorporated in 1994, JEL is a part of the JSW group headed by Mr. Sajjan Jindal. The JSW group has presence in various sectors, such as steel, power, cement, infrastructure, etc. JEL is the holding company for the JSW group's power business having operational capacity of 4.5GW (consolidated) as of March 31, 2019. The company also provides operation & maintenance services for power plants of the group companies and project management services for the power plants being set up by the group.

JEL is in the business of power generation and transmission primarily in the states of Karnataka, Maharashtra, Rajasthan, and Himachal Pradesh. The company has its presence across the entire value chain of the power sector including power generation, power transmission, mining, power plant equipment manufacturing and power trading.

Brief Financials (Rs. crore)	FY18 (A)	FY19 (A^)	
Total operating income	8,360.61	9,537.49	
PBILDT	3110.87	3253.02	
PAT	84.91	684.49	
Overall gearing (times)	1.23	0.78	
Interest coverage (times)	2.14	2.73	

A: Audited ^: Abridged financials

Status of non-cooperation with previous CRA: Not Applicable

Any other information: Not Applicable

Rating History for last three years: Please refer Annexure-2



# Annexure-1: Details of Instruments/Facilities

Name of the	Date of	Coupon	ISIN	Maturity	Size of the	Rating assigned along
Instrument	Issuance	Rate		Date	Issue	with Rating Outlook
					(Rs. crore)	
Debentures-Non	July 20,2010	9.75%	INE121E07098	20.01.2020	200.00	CARE AA- (Under
Convertible	July 30,2010		INE121E07106	30.01.2020		Credit watch with
Debentures	August 16,		INE121E07114	16.02. 2020		Negative Implications)
	2010			20.07.2020		
				30.07.2020		
				16.08.2020		
Debentures-Non					500.00	CARE AA- (Under
Convertible	December					Credit watch with
Debentures	30,2016	8.65%	INE121E07320	30.12.2022		Negative Implications)
Debentures-Non					500.00	CARE AA- (Under
Convertible	September					Credit watch with
Debentures	20,2017	8.40%	INE121E07338	18.09.2020		Negative Implications)
Debentures-Non	-	-	-	-	-	Withdrawn
Convertible						
Debentures						
Debentures-Non	To be placed	To be decided	-	Bullet repayment	300.00	CARE AA- (Under
Convertible				at end of third year		Credit watch with
Debentures				from date of issue		Negative Implications)

# Annexure-2: Rating History of last three years

Sr.	Name of the		Current Ra	tings		Rating h	istory	
No.	Instrument/Bank	Type	Amount	Rating	Date(s) &	Date(s) &	Date(s) &	Date(s) &
	Facilities		Outstanding		Rating(s)	Rating(s)	Rating(s)	Rating(s)
			(Rs. crore)		assigned in	assigned in	assigned in	
					2019-2020	2018-2019	2017-2018	
1.	Fund-based - LT-Term	LT	2757.49	CARE AA-	1)CARE AA-	1)CARE AA-;	1 '	1)CARE AA-;
	Loan			(Under Credit	(Under Credit	Stable		Negative
				watch with	watch with	(31-Oct-18)		(26-Dec-16)
				Negative	Negative	2)CARE AA-;	(08-Sep-	
				Implications)	Implications)	Stable	17)	
					(17-Oct-19)	(05-Oct-18)		
					2)CARE AA-;			
					Stable			
					(05-Jul-19)			
2	Debentures-Non	LT		_	_	1)Withdrawn	1)CARE	1)CARE AA-;
	Convertible					(05-Oct-18)	,	Negative
	Debentures					(33 333 23)		(26-Dec-16)
							(08-Sep-	, ,
							17)	
3.	Commercial Paper	ST	700.00	CARE A1+	1)CARE A1+	1)CARE A1+	1	1)CARE A1+
				(Under Credit	(Under Credit	(05-Oct-18)		(26-Dec-16)
				watch with	watch with		(08-Sep-	
				Negative	Negative		17)	
				Implications)	Implications)			
					(18-Dec-19)			
					2)CARE A1+			
					(17-Oct-19)			
					3)CARE A1+			
					(05-Jul-19)		1	



Sr.	Name of the	Current Ratings			Rating history			
No.	Instrument/Bank Facilities	Туре	Amount Outstanding (Rs. crore)	Rating	Date(s) & Rating(s) assigned in 2019-2020	Date(s) & Rating(s) assigned in 2018-2019	Date(s) & Rating(s) assigned in 2017-2018	_
	Non-fund-based - ST- BG/LC	ST	3997.00	CARE A1+ (Under Credit watch with Negative Implications)	1)CARE A1+ (Under Credit watch with Negative Implications) (17-Oct-19) 2)CARE A1+ (05-Jul-19)	1)CARE A1+ (31-Oct-18) 2)CARE A1+ (05-Oct-18)		1)CARE A1+ (26-Dec-16)
	Debentures-Non Convertible Debentures	LT	200.00	CARE AA- (Under Credit watch with Negative Implications)	1)CARE AA- (Under Credit watch with Negative Implications) (17-Oct-19) 2)CARE AA-; Stable (05-Jul-19)	1)CARE AA-; Stable (05-Oct-18)	AA-;	1)CARE AA-; Negative (26-Dec-16)
6.	Fund-based - LT-Cash Credit	LT	825.00	CARE AA- (Under Credit watch with Negative Implications)	1)CARE AA- (Under Credit watch with Negative Implications) (17-Oct-19) 2)CARE AA-; Stable (05-Jul-19)	1)CARE AA-; Stable (31-Oct-18) 2)CARE AA-; Stable (05-Oct-18)	1)CARE AA-; Negative (08-Sep- 17)	1)CARE AA-; Negative (26-Dec-16)
7.	Fund-based - ST-Term loan	ST	-	-	-	-	-	1)Withdrawn (26-Dec-16)
	Debentures-Non Convertible Debentures	LT	1000.00	CARE AA- (Under Credit watch with Negative Implications)	1)CARE AA- (Under Credit watch with Negative Implications) (17-Oct-19) 2)CARE AA-; Stable (05-Jul-19)	1)CARE AA-; Stable (05-Oct-18)	AA-;	1)CARE AA-; Negative (26-Dec-16)
9.	Debentures-Non Convertible Debentures	LT	-	-	1)CARE AA- (Under Credit watch with Negative Implications) (17-Oct-19) 2)CARE AA-; Stable (05-Jul-19)	1)CARE AA-; Stable (05-Oct-18)	AA-;	1)CARE AA-; Negative (16-Mar-17)

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Sr.	Name of the		Current Ra	tings	Rating history			
No.	Instrument/Bank Facilities	Туре	Amount Outstanding (Rs. crore)	Rating	Date(s) & Rating(s) assigned in 2019-2020	Date(s) & Rating(s) assigned in 2018-2019	Date(s) & Rating(s) assigned in 2017-2018	Date(s) & Rating(s) assigned in 2016-2017
	Debentures-Non Convertible Debentures	LT		CARE AA- (Under Credit watch with Negative Implications)	-	-	-	-

# Annexure-3: List of subsidiaries, associates and joint ventures of TPCL getting consolidated (list as on March 31, 2019)

S.No.	Name of the company	Shareholding of JEL (%)
1	JSW Energy (Barmer) Limited	100
2	JSW Hydro Energy Limited	100
3	JSW Power Trading Company Limited	100
4	Jaigad PowerTransco Limited	74
5	JSW Energy (Raigarh) Limited	100
6	JSW Energy (Kutehr) Limited	100
7	JSW Solar Limited	100
8	JSW Electric Vehicles Private Limited	100
9	JSW Energy Natural Resources Mauritius Limited	100
10	JSW Energy Natural Resources South Africa Limited	100
11	Royal Bafokeng Capital (Pty) Limited	100
12	Mainsail Trading 55(Pty) Limited	100
13	South African Coal Mining Holdings Limited	69.44
14	SACM (Breyten) Proprietary Limited	69.44
15	South African Coal Mining Operations Proprietary Limited	69.44
16	Umlabu Colliery Proprietary Limited	69.44
17	Jigmining Operations No. 1 Proprietary Limited	69.44
18	Yomhlaba Coal Proprietary Limited	69.44
19	Toshiba JSW Power Systems Private Limited	22.52
20	Barmer Lignite Mining Company Limited	49.00

**Note on complexity levels of the rated instrument:** CARE has classified instruments rated by it on the basis of complexity. This classification is available at www.careratings.com. Investors/market intermediaries/regulators or others are welcome to write to care@careratings.com for any clarifications.



#### Contact us

## **Media Contact**

Mradul Mishra
Contact no. – +91-22-6837 4424
Email ID – mradul.mishra@careratings.com

#### **Analyst Contact**

Group Head Name - Ratnam Raju N Group Head Contact no.-022- 6837 4472 Group Head Email ID- ratnam.nakka@careratings.com

# **Business Development Contact**

Name: Ankur Sachdeva Contact no. : 022- 6754 3495

Email ID: Ankur.sachdeva @careratings.com

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